





Department of Defense 569 AD-A169

PRIME CONTRACT AWARDS BY STATE

First Half Fiscal Year 1986

FILE COPY

This document has been approved for public release and sale; its distribution is unlimited.

PRIME CONTRACT AWARDS BY STATE

First Half Fiscal Year 1986

Department of Defense
Washington Headquarters Services
Directorate for Information
Operations and Reports

For sale by the Superintendent of Documents, U.S. Government Printing Office, Washington, D.C. 20402

DTIC and NTIS identification number for this publication is DIOR/P09-86/01

TABLE OF CONTENTS

Introduction	•	•	•	 •	1
Tables:					
Table 1. Net Value and Percent Distribution of DoD Procurement Actions, by State: First Half FY 1986, First Half FY 1985, and Second Quarters FY 1986 and FY 1985			•		3
Table 2. Net Value and Percent Distribution of DoD Military Procurement Actions, by State: First Half FY 1986, First Half FY 1985, and Second Quarters FY 1986 and FY 1985	. f	•			4
Table 3. Net Value and Percent Distribution of DoD Military Procurement Actions, by State, According to Defense Component	::				_

INTRODUCTION

Prime Contract Awards by State provides a wide variety of information on all Department of Defense (DoD) procurement actions. Both military and civil functions (i.e., Army Corps of Engineers—Civil Works) procurements are represented. The data are presented by state and include the net value of procurements awarded to each state as well as each state's percentage of the total for all state procurements.

The total net value of procurement actions for the first half of Fiscal Year (FY) 1986 and FY 1985 are shown for all of DoD in Table 1 and for its military components only in Table 2. These tables also provide, for comparision purposes, data for the second quarters of FY 1986 and FY 1985. The total net value of military procurement actions for the first half of FY 1986 (presented in Table 2) are displayed according to defense component in Table 3.

NOTES ON COVERAGE

Data in this report reflect the net value of debit and credit procurement actions over \$25,000, i.e., terminations, price changes, or other downward adjustments which are deducted from a contractor's total award amount, while modifications and other positive adjustments are treated as increases. Procurement actions include definitive contracts; the obligated portions of letter contracts; and job orders, task orders, delivery orders, or any other orders against existing contracts. Contracts for research and development, services, construction, and supplies and equipment are included. Contracts awarded by DoD to other Government agencies as intragovernmental orders and foreign military sales (reimbursable sales to foreign governments) are also included.

The data base from which information for this report is collected does not include data on those parts of indefinite quantity contracts (except for petroleum products) that have not been translated into specific orders to businesses, those contracts that have not yet become mutually binding agreements between the Government and the contractor, or prime contracts awarded by other U.S. government agencies and financed with DoD funds.

The previous first half figures appearing in this publication differ from the originally published figures. This is due to changes received during the second half of the fiscal year for records originally submitted in the first half and represents the most accurate data available for the previous first half.

Totals

The United States total in the tables includes all contracts awarded for work performed in the United States. The United States as used here includes the 50 states, the District of Columbia, U.S. possessions, the Commonwealth of Puerto Rico, the Trust Territories of the Pacific, and other areas subject to complete U.S. sovereignty.

The subtotal "Not Distributed by State" includes all contract actions of \$25,000 or less for performance in the United States. This subtotal also includes all contract actions, regardless of size, for performance in the U.S. possessions, the Commonwealth of Puerto Rico, the Trust Territories of the Pacific, and other areas subject to complete U.S. sovereignty, and all contract actions for performance in classified locations.

State subtotals include the net value of procurement actions over \$25,000 awarded to each state and the District of Columbia.

Location of Contracts

Contract work is not necessarily performed in the state where the contract is awarded. Most manufacturing contracts have been attributed to the contractor's location where the product will be processed and assembled. When contract work has been performed at more than one plant, the contract has been attributed to the location where the largest dollar amount of work was produced. Both construction and service contracts have been attributed to the state where the work is to be performed. Contracts for transportation and communications services have been attributed to the state where the contractor's home office is located. For purchases from wholesale or other distribution firms, the location is the contractor's business address.

HIGHLIGHTS

Total prime contract awards in the United States for the first half of Fiscal Year 1986 totaled \$72,983.5 million, a decrease of \$5,455.4 million or -7.0 percent less than the first half of Fiscal Year 1985. The state that showed the largest dollar amount of change was Texas with a decrease of \$1,882.0 million or -29.8 percent. It should be noted that the two states with the largest dollar amount of decrease for the first half of FY 1986, Texas and Virginia, had increases of 20.7 percent and 33.9 percent respectively from Fiscal Year 1984 to Fiscal Year 1985.

Thirty states (including the District of Columbia) showed a decrease with a median of -\$160.4 million while twenty one states showed an increase with a median of \$51.3 million. The average change for all the states was -\$107.2 million with a median of -\$32.2 million. The ten states showing the largest amount of procurement award dollar change from the first half of FY 1985 to the first half of FY 1986 are as follows:

(AMOUNTS IN THOUSANDS OF DOLLARS)

STATE	FIRST HALF FY 1986 AMOUNT	AMOUNT OF INCREASE OR DECREASE FROM FIRST HALF FY 1985	PERCENT OF CHANGE FROM FIRST HALF FY 1985
TEXAS	4,443,703	-1,882,038	-29.8
VIRGINIA	2,213,567	-1,001,607	-31.2
MASSACHUSETTS	5,312,758	+631,126	+13.5
NEW YORK	5,160,913	+587,006	+12.8
CALIFORNIA	16,000,274	-531,477	-3.2
WASHINGTON	1,667,467	-504,626	-23.2
MINNESOTA	798,783	-491,480	-38.1
INDIANA	802,995	-439,514	-35.4
MISSOURI	2,255,308	-382.037	-14.5
KANSAS	935,323	-328.777	-260

Table 1. Net Value and Percent Distribution of DoD Procurement Actions, by State: First Half FY 1986, First Half FY 1985, and Second Quarters FY 1986 and FY 1985^{1,2}

(Amounts in Thousands)

	FISCAL YEAR TO DATE .			THREE MONTH PERIOD				
STATE	1986		1985		FISCAL YEAR 1986		FISCAL YEAR 1985	
	(OCT 85-MAR 86)		(OCT 84-MAR 85)		(JAN-MAR 1986)		(JAN-MAR 1985)	
	AMOUNT	PERCENT	AMOUNT	PERCENT	AMOUNT	PERCENT	AMOUNT	PERCENT
TOTAL, U.S.	\$72,983,544		\$78,438,951		\$40,948,098		\$36,578,746	
NOT DISTRIBUTED BY STATE	5,911,186		5,897,296		3,563,184		3,193,882	
STATE TOTALS	67,072,358	100.0	72,541,655	100.0	37,384,914	100.0	33,384,864	100.0
Alabama Alaska Arizona Arkansas California	699,554 286,536 565,090 710,641 16,000,274	0.4 0.8 1.1	762.003 259.358 812.161 591.289 16,531,751	1.1 0.4 1.1 0.8 22.8	367,143 81,012 365,375 304,987 8,172,605	1.0 0.2 1.0 0.8 21.9	325,983 94,178 545,711 47,999 7,940,778	1.0 0.3 1.6 0.1 23.8
Colorado	592,347	0.9	727,385	1.0	252,063	0.7	328,074	1.0
Connecticut	2,459,598	3.7	2,559,978	3.5	1,671,271	4.5	1,335,417	4.0
Delaware	34,419	0.1	213,545	0.3	12,745	*	22,803	0.1
District of Columbia	550,440	0.8	733,672	1.0	365,733	1.0	330,906	1.0
Florida	2,882,028	4.3	2,617,296	3.6	1,584,562	4.2	1,175,817	3.5
Georgia	2,917,499	4.3	2,627,794	3.6	511,414	1.4	426,441	1.3
Hawall	257,201	0.4	273,997	0.4	76,871	0.2	114,595	0.3
Idaho	28,595	+	23,341	*	9,917	+	9,291	*
Illinois	744,627	1.1	731,326	1.0	324,340	0.9	263,650	0.8
Indiana	802,995	1.2	1,242,509	1.7	457,307	1.2	611,716	1.8
Iowa	217,492	1.4	249,660	0.3	130,275	0.3	95,276	0.3
Kansas	935,323		1,264,100	1.7	481,234	1.3	421,239	1.3
Kentucky	322,041		270,706	0.4	81,178	0.2	59,313	0.2
Louisiana	868,821		1,078,975	1.5	638,198	1.7	243,388	0.7
Maine	426,166		477,889	0.7	405,914	1.1	55,054	0.2
Maryland	1,621,444	2.4	1.830.186	2.5	855,949	2.3	925,749	2.8
Massachusetts	5,312,758	7.9	4.681,632	6.5	3,391,153	9.1	2,682,249	8.0
Michigan	1,165,959	1.7	1.108.973	1.5	960,985	2.6	799,384	2.4
Minnesota	798,783	1.2	1.290.263	1.8	510,081	1.4	911,936	2.7
Mississippi	584,421	0.9	704,754	1.0	325,128	0.9	119,006	0.4
Missouri Montana Nebraska Nevada New Hampshire	2,255,308 27,498 104,856 73,692 122,901	3.4 • 0.2 0.1 0.2	2,637,345 66,880 70,117 70,720 344,669	3.6 0.1 0.1 0.1 0.5	1,630.015 8,113 53,742 17,962 81,380	4.4 0.1 *	1,141,115 32,757 20,245 35,798 140,174	3.4 0.1 0.1 0.1 0.4
New Jersey	1,266,879	1.9	1,504,066	2.1	760.628	2.0	961,171	2.9
New Mexico	328,811	0.5	223,588	0.3	160.110	0.4	107,813	0.3
New York	5,160,913	7.7	4,573,907	6.3	3,082.481	8.2	1,793,920	5.4
North Carolina	389,292	0.6	443,716	0.6	214.572	0.6	274,530	0.8
North Dakota	107,613	0.2	53,713	0.1	58,227	0.2	30,486	0.1
Ohio	2.529,389	3.8	2,655,342	3.7	1,797,467	4.8	1,034,884	3.1
Oklahoma	350,315	0.5	315,988	0.4	136,500	0.4	163,941	0.5
Oregon	104,375	0.2	91,912	0.1	56,936	0.2	37,814	0.1
Pennsylvania	2,121,578	3.2	2,263,168	3.1	1,453,483	3.9	996,475	3.0
Rhode Island	259,594	0.4	192,680	0.3	204,744	0.5	139,081	0.4
South Carolina	202,842	1.0	189,403	0.3	95.890	0.3	127.104	0.4
South Dakota	89,823		50,305	0.1	80,017	0.2	40.030	0.1
Tennessee	674,204		507,591	0.7	411.857	1.1	219.509	0.7
Texas	4,443,703		6,325,741	8.7	2,159.876	5.8	2,515,784	7.5
Utah	334,896		335,907	0.5	104,626	0.3	233,507	0.7
Vermont Virginia Washington Wast Virginia Wisconsin Wyoming	39,369 2,213,567 1,667,467 54,586 312,498 51,337	0.1 3.3 2.5 0.1 0.5	48,070 3,215,174 2,172,093 26,805 425,189 62,923	0.1 4.4 3.0 • 0.5	17.125 1,371.869 794.255 31.942 239.496 24.159	3.7 2.1 0.1 0.6 0.1	41.133 1.485.112 1.601.295 15.375 300.368 9.490	0.1 4.4 4.8 •

¹ For clarification on the limitations and conditions of coverage, see the anti-outlier.

R11 figures include civil functions procurement actions.

Note: An asterisk in the percent column represents a figure of less than 0.05 percent. Percentages may not add up due to rounding

Table 2. Net Value and Percent Distribution of DoD Military Procurement Actions, by State: First Half FY 1986, First Half FY 1985, and Second Quarters FY 1986 and FY 1985

(Amounts in Thousands)

	FISCAL YEAR TO DATE			THREE MONTH PERIOD				
STATE	1986 (OCT 85-MAR 86)		1985 (OCT 84-MAR 85)		FISCAL YEAR 1986 (JAN-MAR 1986)		FISCAL YE (JAN-MA	
	TNUCMA	PERCENT	AMOUNT	PERCENT	AMOUNT	PERCENT	AMOUNT	PERCENT
TOTAL, U.S.	\$72.185.992	?	\$77,601,815		\$40,493,966		\$ 35,172,392	
NOT DISTRIBUTED BY STATE	5,822,347	,	5,782,770		3,492,849		3,133,467	
STATE TOTALS	66,363,645	100.0	71,819,046	100.0	37,001,117	100.0	33,038,925	100.0
Alabama Alaska Arizona Arkansas California	671,279 281,845 565,064 693,988 15,975,148	0.4 0.9 1.0	737,335 261,299 809,565 577,960 16,515,940	1.0 0.4 1.1 0.8 23.0	351,081 78,971 365,349 298,705 8,155,744	0.9 0.2 1.0 0.8 22.0	310.757 94.178 544.291 45.890 7,932.020	0.9 0.3 1.6 0.1 24.0
Colorado Connecticut Celaware Cistrict of Columbia Ficrida	590.290 2,458,110 34,110 543,118 2,858,899	0.1	724.504 2.558.511 212.698 225.077 2.596.769	1.0 3.6 0.3 1.0 3.6	251,523 1,670,348 12,439 363,451 1,568,464	1.7 4.5 • 1.0 4.2	325.942 1.334.553 21.956 326,853 1,165.197	1.0 4.0 0.1 1.0 3.5
Georgia mawaii Idaho Iliinois Indiana	2,906,538 256,769 21,616 663,833 801,639	0.4	2,597,655 266,247 16,348 683,870 1,239,776	3.6 0.4 * 1.0 1.7	508.965 76.713 6.710 312.236 457.176	1.4 0.2 * 0.8 1.2	400,158 111,148 7,443 256,212 611,370	1.2 0.3 • 0.8 1.9
Iowa Nansas Nentucky Ubusiana Maine	211.957 933.601 299.816 717.963 425.692	1.4 0.5 1.1	244,385 1,260.326 255.543 939.678 477,343	0.3 1.8 0.4 1.3 0.7	127,135 480,965 70,125 527,942 405,727	0.3 1.3 0.2 1.4 1.1	93,616 417,624 50,499 167,260 54,896	0.3 1.3 0.2 0.5 0.2
Markland Massaumusetts Milhugan Mimesota Miesissippi	1.612,565 5.310,086 1.153,936 787,530 547,366	8.0 1.7 1.2	1.818.757 4,678.409 1.100.388 1.279.537 669.573	2.5 6.5 1.5 1.8 0.9	852.753 3,388.597 953,655 501,217 313,802	2.3 9.2 2.6 1.4 0.8	922,387 2,679,525 798,036 903,469 108,834	2.8 8.1 2.4 2.7 0.3
Missouri Mortana Neoraska Neoada Neo-Hampsnire	2,240,080 26,029 101,081 73,526 122,834	0.2 0.1	2,613,687 66,228 67,329 73,693 344,581	3.6 0.1 0.1 0.1 0.5	1,627,358 7,053 51,967 17,796 81,313	4.4 * 0.1 * 0.2	1,133,375 32,491 19,763 35,771 140,086	3.4 0.1 0.1 0.1 0.4
New Jersey New Mexico New York North Carolina North Cakota	1,264,205 327,995 5,159,198 374,693 106,795	0.5 7.8 0.6	1,491,240 223,385 4,561,448 420,731 52,908	∂.3 6.4	758,259 159,949 3,080,885 204,934 58,044	2.0 0.4 8.3 0.6 0.2	948,693 107,610 1,790,310 267,011 29,840	2.9 3.3 5.4 0.8 0.1
Onic Oklahoma Oregon Pennsylvania Rhode Island	2,519,034 338,262 69,619 2,108,733 759,143	0.5 0.1 3.2	2,636,026 305,499 62,872 2,251,692 192,680	3.7 0.4 0.1 3.1 0.3	1,792.369 126.573 30.187 1,447.376 204.293	4.8 0.3 0.1 3.9 0.6	1,022,685 154,592 26,016 986,529 139,081	3.1 0.5 0.1 3.0 0.4
South Carclina South Cakota Tarnessee Texas Utan	195.598 87.482 662.753 4.398.386 334,381	1.0	171,755 48,755 493,481 6,266,054 335,215	0.7	88,975 79,570 408,051 2,132,343 104,418	0.2 0.2 1.1 5.8 0.3	116,870 39,355 214,853 2,497,458 233,247	0.4 0.1 0.7 7.6 0.7
vermont Vurilinia Wastington Wast virginia Wiscomsin Wydaing	35,965 2,075,263 1,643,460 34,064 318,433 51,18	2.5 1 2.5 2.5	47,498 3,207,371 2,138,759 16,750 424,130 62,786	4,5 3.0	17,056 1,365,132 777,821 18,290 237,451 24,159	3.7 2.1 • 0.6 0.1	41.133 1.478.143 1.585.338 5.563 299.508 9.490	0.1 4.5 4.8 •

for claritization on the limitations and conditions of coverage, see the introduction.

Note - An asterisk in the percent column represents a figure of less than 0.05 percent. Percentages may not add up due to rounding

Table 3. Net Value and Percent Distribution of DoD Military Procurement Actions, by State, According to Defense Component:
First Half FY 19861

(Amounts in Thousands)

STATE	TOTAL ²		ARMY	NAVY	AIR FORCE	DEFENSE LOGISTICS	
	AMOUNT	PERCENT			FORCE	AGENCY	
TOTAL, U.S.	\$72,185,992		\$14,554,882	\$21,613,874	\$27,243,024	\$7,763,566	
NOT DISTRIBUTED BY STATE	5,822,347		1,565,188	1,457,095	1,379,275	1,333,777	
STATE TOTALS	66,363,645	100.0	12,989,694	20,156,779	25,863,749	6,429,789	
Alabama Alaska Arizona Arkansas California	671,279 281,845 565,064 693,988 15,975,148	0.4 0.9 1.0	391,904 37,715 154,706 417,495 1,613,567	47,714 6,358 144,430 225,663 4,661,799	158.090 105.127 249.688 27.023 8.006.317	67,836 120,818 16,157 23,807 1,523,982	
Colorado Connecticut Delaware District of Columbia Florida	590,290 2,458,111 34,112 543,116 2,858,899	3.7 0.1 0.8	66.651 597.077 9.240 32.168 547.220	33,045 1,524,558 3,376 351,858 451,789	452,317 276,116 9,489 15,746 1,734,840	22.976 59.287 12.007 62.503 96.481	
Georgia Hawall Idaho Illinois Indiana	2,906,538 256,769 21,616 663,831 801,639	1.0	247.146 56.416 1,144 128,594 409,114	211,265 40,481 24 98,537 196,354	2,353,491 32,719 6,265 211,687 100,486	93,445 117,839 14,183 191,075 95,143	
Iowa Kansas Kentucky Louisiana Maine	211,957 933,601 299,816 717,963 425,692	1.4 0.5	73,886 150,646 85,883 94,761 4,256	25,961 61,749 8,725 397,872 403,052	90.977 708.023 7,457 20.834 4,098	21,133 11,453 197,415 204,346 14,286	
Maryland Massachusetts Michigan Minnesota Mississippi	1,612,565 5,310,086 1,153,936 787,530 547,366	2.4 8.0 1.7 1.2 0.8	302,729 2,597,992 916,913 129,958 35,938	778,484 1,370,526 73,865 461,629 382,138	444.151 1,210,907 98,124 159,204 38,569	52,741 92,636 62,581 33,292 90,108	
Missouri Montana Nebraska Nevada New Hampshire	2,240,080 26,029 101,081 73,526 122,834	•	258,169 6,483 25,511 13,337 14,127	1,309,486 57 206 2,131 50,783	600.917 9.860 57.051 52.682 52,726	63,952 9,668 18,146 2,928 5,198	
New Jersey New Mexico New York North Carolina North Dakuta	1.264.205 327.991 5.159.198 374.690 106.791	1.9 0.5 7.8 0.6 0.2	238,682 84,579 219,520 83,611 59,527	575,827 48,180 2,750,536 165,780 140	273.727 162,982 1,683,256 35,303 23,056	167,618 21,298 317,623 81,207 24,002	
Ohio Oklahoma Oregon Pennsylvania Rhode Island	2,519,034 338,262 69,619 2,108,233 259,143	0.5 0.1 3.2	166.626 47.884 8.594 713.561 -1,476	174,120 13,979 13,047 760,042 103,021	1,956,193 134,234 31,796 296,072 2,437	218,650 141,854 14,921 333,021 147,733	
South Carolina South Dakota Tennessee Texas Utah	195,598 87,482 662,751 4,388,380 334,381	1.0 6.6	32,716 54,424 239,080 554,846 52,592	63,982 150 29,096 391,300 6,118	19,531 27,727 319,602 2,344,477 168,342	75,617 5,181 74,842 1,081,403 105,821	
Vermont Virginia Washington West Virginia Wisconsin Wyoming	38,961 2,205,208 1,643,480 34,264 308,484 51,183	3.3 2.5 0.1 0.5	2,759 609,100 227,639 6,556 161,497 6,631	39,846 1,055,235 593,351 6,952 42,198 0	-6.625 271.129 748.182 2.004 55.697 19.666	2,812 73,534 50,338 18,752 41,254 24,886	

1 For clarification on the limitations and conditions of coverage, see the introduction.

Total includes all departments shown, plus other Defense agencies.

Note: An asterisk in the percent column represents a figure of less than 0.05 percent. Percentages may not add up due to rounding.